

Sold Summary

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$24,759,350	\$26,030,300	-4.88%
Avg Sold Price	\$618,984	\$723,064	-14.39%
Median Sold Price	\$539,950	\$648,500	-16.74%
Units Sold	40	36	11.11%
Avg Days on Market	41	46	-10.87%
Avg List Price for Solds	\$632,935	\$739,899	-14.46%
Avg SP to OLP Ratio	94.7%	95.8%	-1.14%
Ratio of Avg SP to Avg OLP	96.1%	95.8%	0.35%
Attached Avg Sold Price	\$351,589	\$334,458	5.12%
Detached Avg Sold Price	\$837,761	\$917,367	-8.68%
Attached Units Sold	18	12	50.00%
Detached Units Sold	22	24	-8.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun-2011	Jun-2010	% Change
Active Listings	125	109	14.68%
New Listings	43	45	-4.44%
New Under Contracts	21	18	16.67%
New Contingents	14	13	7.69%
New Pendings	35	31	12.90%
Total Pendings	54	59	-8.47%

Financing (Sold)

Assumption	0
Cash	5
Conventional	26
FHA	5
Other	1
Owner	0
VA	3

Days on Market (Sold)

0	2
1 to 10	13
11 to 20	6
21 to 30	3
31 to 60	9
61 to 90	1
91 to 120	3
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	7
\$200K to \$299,999	0	0	1	0	0	0	4	0	0	21
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	15
\$400K to \$499,999	2	0	0	0	0	0	4	0	0	6
\$500K to \$599,999	3	0	1	0	0	0	1	5	0	4
\$600K to \$799,999	0	0	5	0	3	0	0	21	0	3
\$800K to \$999,999	0	0	1	0	2	1	0	10	3	2
\$1M to \$2,499,999	0	0	0	0	3	0	0	26	1	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	5	0	8	0	9	1	17	63	4	58
Avg Sold Price	\$513,150	\$0	\$639,000	\$0	\$1,194,778	\$859,000	\$321,741			
Prev Year - Avg Sold Price	\$588,750	\$515,000	\$633,000	\$0	\$1,017,072	\$0	\$318,045			
Avg Sold % Change	-12.84%	0.00%	0.95%	0.00%	17.47%	0.00%	1.16%			
Prev Year - # of Solds	2	1	4	0	18	0	11			

Active Detail